



TO: Town of Oak Ridge

FROM: NC Triad Fusion, Inc.

SUBJECT: Proposal from NC Triad Fusion, Inc. to Town of Oak Ridge to Operate Youth Recreation Soccer at Oak Ridge Facilities

Background

NC Fusion, a member of the North Carolina Youth Soccer Association (NCYSA) and US Club Soccer was established in 2018 because of a strategic partnership between Greensboro United Soccer Association (Greensboro) and Twin City Youth Soccer Association (Winston-Salem) with the intent to grow the game of soccer and other youth sports across the Triad. Our Core Focus is to create intentional experiences through sport to positively impact people for life. With over 50+ years of combined youth sports experience and approximately 9,725 registered participants across the Triad, NC Fusion is one of the largest youth sports organizations in the state of North Carolina.

Our recreation soccer program consists of over 5,550 participants across the Triad with programming offered at various facilities in each community including facilities in Greensboro, High Point, Kernersville, Winston Salem, and Bermuda Run. We currently partner with the following organizations to offer programmatic support or to operate the recreation program on their behalf: Greensboro Parks and Recreation, Proehlific Park, Kernersville YMCA, Oak Ridge Youth Association, and Southside Soccer Club in Danville, VA.

Our programming is led and coordinated by a full-time staff member whose role is completely focused on our recreation soccer program. Programmatic support is provided by other team members including an assistant registrar to ensure participants and volunteers are registered with NCYSA and comply with all risk management requirements, as well as full-time and part-time operations staff to assist with facility scheduling, coordination, set up, and field painting to ensure participants have a positive experience at each of our locations throughout the season. In addition, our organization provides business support to the recreation program through sponsorship acquisition, donations, etc., as well as promotion, registration, and communication support through our administrative team.

Additional benefits include access to our technical director and other professional staff members to ensure participants and volunteers have access to quality soccer training and instruction. Each volunteer coach is provided with a weekly practice plan throughout the entire season. Our goal is to make it easy for volunteers to step up and coach, while ensuring organization and structure is provided so that our families know what to expect throughout the program and participants have a consistent experience regardless of the team they are on.



Recreation Program Overview

Our youth recreation soccer program provides a fun, introductory, and local environment for players of all skill levels and all ages. Designed for players in the 4U-19U age range, this program is played during the fall and spring seasons, full of fun with friends and volunteer coaches. The following provides brief detail about each age group offering:

- *4U Program* - Since this program is the beginning of a journey for our youngest players, we have developed a carefully thought-out curriculum that focuses on fundamental child development skills, as well as an introduction to the game of soccer. This 6-week long program meets one day per week for one hour and includes a jersey.
- *5U-6U Program* – With similar developmental goals as the 4U program, our 5U-6U enhances participants experience by meeting one day per week, for one hour, over an 8-week period. During each one-hour session, the first 30-minutes is spent working on a specific soccer/motor developmental skill through fun games and activities, with the remaining 30-minutes consisting of a 3v3 scrimmage.
- *7U-18U Program* – In our older age groups, we design programs to ensure a positive learning environment for all children to enjoy the game of soccer. Roster sizes tend to be smaller to ensure that participants get more one-on-one time with their coach and more touches on the ball, fostering a love for learning and enjoying the game of soccer. In this program, there is no pressure to score goals or win games, but rather have fun while respecting our teammates, officials, and other participants in the program. This program practices one day per week (usually Monday-Friday) and has one game per week (usually Saturday or Sunday) over the course of an 8-week season.

NC Fusion is responsible for coordinating and providing all officials/referees for games.

League Setup

The following information is intended to highlight the general set up of our recreation leagues:

- Registration
 - Fall Season – Opens in May (at end of spring season)
 - Spring Season – Opens in November (at end of fall season)
 - At the time of registration, participants select the day/time during the week that they prefer to practice.
- Practices/Games
 - Practices are generally offered Monday – Friday, 5:30-6:30pm, and 6:30-7:30pm.
 - Games are generally played on Saturdays (7U and older) and Sunday afternoons (4U to 6U).
 - Games could be played during the week if necessary to complete the season (due to rainouts or inclement weather).



- Uniforms
 - 4U – Uniform is included in the registration fee.
 - 5U-6U – Players are required to purchase the NC Fusion jersey. This jersey may be worn for multiple seasons.
 - 7U-18U – Players are required to purchase the NC Fusion uniform kit, which includes two different colored tops, shorts, and socks. These uniforms may be worn for multiple seasons.
- Cost
 - 4U - \$85 per season. Includes t-shirt.
 - 5U-6U - \$100 per season. One-time uniform shirt purchase – Approx. \$24.
 - 7U-10U - \$125 per season. One-time uniform kit (two shirts, shorts, socks) purchase – Approx. \$50.
 - 11U-18U - \$135 per season. One-time uniform kit (two shirts, shorts, socks) purchase – Approx. \$50.
 - *Fees are subject to change each year.

Facility Usage

NC Fusion requests access to facilities in Oak Ridge (Oak Ridge Town Park, Heritage Farm Park, Oak Ridge Elementary, etc.) during the normal fall and spring seasons to offer recreation and competitive programming to Oak Ridge Residents and surrounding communities. The fall season typically runs from mid-August until mid-November, and the spring season typically runs from late-February to mid-May. Typical access requested would be Monday-Friday, from 5:30-8:30pm, Saturdays, from 9:00am-4:00pm, and Sundays from 4:00pm-6:00pm. Specific days and times would be agreed upon prior to each season.

Registration/Communication

All administrative functions of managing the recreation program are managed through a software called PlayMetrics. Creating an account is easy and user friendly and participants receive all program-related communication through this system. Registration, schedules, program updates, etc. are all managed through this system.

Financial Assistance and Resident Benefits

Financial Assistance - NC Fusion is dedicated to providing opportunities in sport to all youth, regardless of the ability to pay, to the extent that financial assistance funds are available. Up to 80 percent of program fees may be awarded based on demonstrated need. The matrix used to determine eligibility is based upon the free and reduced lunch program offered by the NC public school system. The application process and details are provided through PlayMetrics. Additionally, we provide links and information for families to find funding to pay for registration fees available through Dick's Sporting Goods and All Kids Play grant programs.



Resident Benefit - To demonstrate our partnership and show good faith to Oak Ridge residents, NC Fusion would like offer a \$25 coupon code to Oak Ridge residents (resident status to be confirmed with town) who have a child or children participating in the recreation program to put towards the purchase of the required uniform. NC Fusion would keep record of the number of “coupon codes” utilized. Upon reconciliation, NC Fusion would request financial support from the Town of Oak Ridge to cover the number of coupons used by Oak Ridge residents. For example, if 300 recreation participants used a coupon code (\$25/code) to purchase a uniform for the fall season, NC Fusion would request to be reimbursed from the town in amount of \$7,500.

This would be for the fall 2025 and spring 2026 seasons only (FY25-26). After the initial full year of programming, the town would no longer be asked to cover this expense on behalf of Oak Ridge residents. The intent of this concept is to help ease the potential burden of residents having to purchase a new uniform in year one of the recreation program being administered completely by NC Fusion. More specific details can be discussed.

Advertising and Promotion

NC Fusion would be responsible for advertising and promoting in Oak Ridge and surrounding areas through normal means including banners, yard signs, general email blasts, etc. NC Fusion’s request of the Town of Oak Ridge:

- NC Fusion be added to the Town of Oak Ridge Website as a recreation youth soccer provider/partner.
- NC Fusion be included in any town-wide communication and future promotional materials for residents.
- NC Fusion be permitted to attend any community events and set up promotional booth on site.
- NC Fusion be permitted to put up banners and yard signs at Oak Ridge Town Park, Heritage Farm Park, and other prominent areas/facilities in the town.

Financial

NC Fusion would propose the following financial terms to be considered prior to execution of an agreement:

- NC Fusion to pay lease payments for actual use (per fee schedule set by town).
- Opportunity for NC Fusion to sell sponsorships at the facilities. Further specifics to be negotiated.
- Town of Oak Ridge to pay NC Fusion \$25/uniform coupon code used in first year of relationship (Fall 2025 and Spring 2026). *See details under *Resident Benefit*.



Future Opportunities

As the recreation program and partnership develops, NC Fusion has the ability to offer additional programming at Oak Ridge facilities and desires to partner with the Town to provide these opportunities on your behalf. Programs may include; Challenge soccer, iPlay Soccer (programming for children with special needs), Beyond Sports programs (Title 1 school programming), competitive soccer programs, adult sports programming including soccer and lacrosse, etc.

Additionally, NC Fusion desires to have the opportunity to discuss leasehold improvements at the park(s) which may include installation of lights, turf, etc. when it is appropriate to do so.

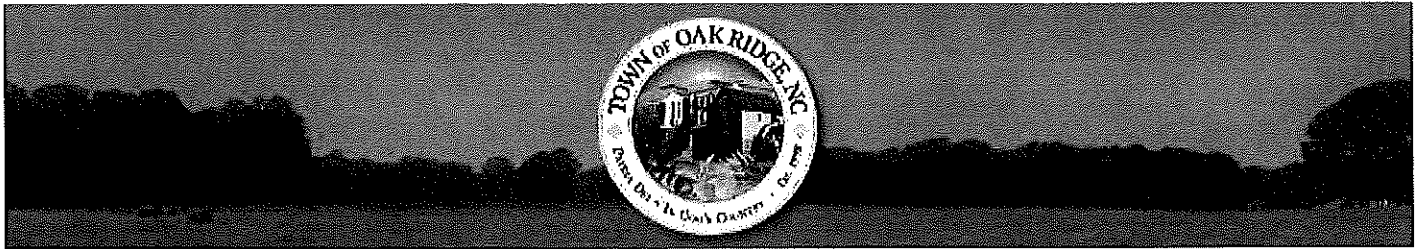
Questions

For additional questions about this proposal, please contact the following:

Scott Wollaston, CEO
swollaston@ncfusion.org
336-209-7479

Sarah Bridges, Chief Experience Officer
sbridges@ncfusion.org
336-682-9826

Austin Homan, Head of Operations
ahoman@ncfusion.org
336-541-0623



Oak Ridge Parks & Recreation • 8315 Linville Road, Oak Ridge, NC. 27310 • (336) 644-7009 •
 info@oakridgenc.com • http://oakridgenc.myrec.com

01/01/2024 to 12/09/2024 Statement for **ORYA Oak Ridge Youth Association**
 PO BOX 374, OAK RIDGE, NC. 27310 • Work: (336) 252-4772 • fields@orya.org

Invoice #	Item	Cost	Paid	Balance
820229	practice	\$0.00	\$0.00	\$0.00
820241	practice	\$0.00	\$0.00	\$0.00
820242	game	\$0.00	\$0.00	\$0.00
820245	ORYA F1: Football Practice	\$1,060.00	\$1,060.00	\$0.00
	07/29/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$1,175.00	07/18/2024 by ORYA Oak Ridge Youth Association
	07/29/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$25.00	08/07/2024 by ORYA Oak Ridge Youth Association
	07/29/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$15.00	10/31/2024 by ORYA Oak Ridge Youth Association
	07/29/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$75.00	11/12/2024 by ORYA Oak Ridge Youth Association
820250	ORYA F4 - Baseball	\$280.00	\$280.00	\$0.00
	07/02/2024 - 08/01/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$280.00	07/23/2024 by ORYA Oak Ridge Youth Association
820252	ORYA F1: Soccer U11-14	\$377.25	\$227.25	\$150.00
	08/21/2024 - 11/06/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$270.00	07/24/2024 by ORYA Oak Ridge Youth

	08/21/2024 - 11/06/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$20.25	09/18/2024	Association by ORYA Oak Ridge Youth Association
	08/21/2024 - 11/06/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$22.50	09/26/2024	Association by ORYA Oak Ridge Youth Association
820253	ORYA F2: Soccer U6-U10		\$1,502.50	\$1,080.00	\$422.50
	08/19/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$1,080.00	07/24/2024	by ORYA Oak Ridge Youth Association
820254	ORYA F1: Soccer U11-16		\$690.00	\$585.00	\$105.00
	08/26/2024 - 11/02/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$630.00	07/24/2024	by ORYA Oak Ridge Youth Association
	08/26/2024 - 11/02/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$45.00	10/01/2024	by ORYA Oak Ridge Youth Association
820255	ORYA F2: Soccer U6-U10		\$600.00	\$560.00	\$40.00
	09/07/2024 - 11/02/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$630.00	07/24/2024	by ORYA Oak Ridge Youth Association
	09/07/2024 - 11/02/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$70.00	10/01/2024	by ORYA Oak Ridge Youth Association
820256	ORYA F1: Soccer U11-16		\$360.00	\$360.00	\$0.00
	09/08/2024 - 11/03/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$360.00	07/24/2024	by ORYA Oak Ridge Youth Association
820257	ORYA F2: Soccer U6-U10		\$360.00	\$360.00	\$0.00
	09/08/2024 - 11/03/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$360.00	07/24/2024	by ORYA Oak Ridge Youth Association

820261	ORYA F3: Softball 8-18	\$430.00	\$300.00	\$130.00
	08/19/2024 - 08/30/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$300.00	07/29/2024 by ORYA Oak Ridge Youth Association
820262	ORYA F3: Softball 8-18	\$730.00	\$730.00	\$0.00
	08/25/2024 - 10/27/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$1,040.00	07/29/2024 by ORYA Oak Ridge Youth Association
	08/25/2024 - 10/27/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$80.00	08/15/2024 by ORYA Oak Ridge Youth Association
	08/25/2024 - 10/27/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$35.00	10/17/2024 by ORYA Oak Ridge Youth Association
	08/25/2024 - 10/27/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$35.00	10/17/2024 by ORYA Oak Ridge Youth Association
	08/25/2024 - 10/27/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$35.00	10/17/2024 by ORYA Oak Ridge Youth Association
	08/25/2024 - 10/27/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$80.00	10/17/2024 by ORYA Oak Ridge Youth Association
	08/25/2024 - 10/27/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$45.00	11/04/2024 by ORYA Oak Ridge Youth Association
820263	ORYA F3: Softball 8-14	\$350.00	\$350.00	\$0.00
	08/24/2024 - 10/26/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$550.00	07/29/2024 by ORYA Oak Ridge Youth Association
	08/24/2024 - 10/26/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$50.00	10/01/2024 by ORYA Oak Ridge Youth Association
	08/24/2024 - 10/26/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$50.00	10/17/2024 by ORYA Oak Ridge Youth Association
	08/24/2024 - 10/26/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$100.00	10/28/2024 by ORYA Oak Ridge Youth Association
820264	ORYA F4: Baseball 8-15	\$530.00	\$530.00	\$0.00

	08/12/2024 - 08/30/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$450.00	07/29/2024	by ORYA Oak Ridge Youth Association
	08/12/2024 - 08/30/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$80.00	08/16/2024	by ORYA Oak Ridge Youth Association

820265	ORYA F4: Baseball 7-11		\$40.00	\$40.00	\$0.00
	08/06/2024 - 08/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$60.00	07/29/2024	by ORYA Oak Ridge Youth Association
	08/06/2024 - 08/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$20.00	08/07/2024	by ORYA Oak Ridge Youth Association

820270	ORYA F3: Softball 8-18 Games		\$2,305.00	\$2,305.00	\$0.00
	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$3,240.00	07/30/2024	by ORYA Oak Ridge Youth Association
	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$30.00	08/28/2024	by ORYA Oak Ridge Youth Association
	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$30.00	08/28/2024	by ORYA Oak Ridge Youth Association
	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$10.00	08/28/2024	by ORYA Oak Ridge Youth Association
	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$30.00	08/28/2024	by ORYA Oak Ridge Youth Association
	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$30.00	08/30/2024	by ORYA Oak Ridge Youth Association
	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$5.00	08/30/2024	by ORYA Oak Ridge Youth Association
	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$70.00	08/30/2024	by ORYA Oak Ridge Youth Association
	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$10.00	09/09/2024	by ORYA Oak Ridge Youth Association
	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$30.00	09/09/2024	by ORYA Oak Ridge Youth Association

	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$60.00	09/18/2024	by ORYA Oak Ridge Youth Association
	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$30.00	09/26/2024	by ORYA Oak Ridge Youth Association
	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$60.00	09/26/2024	by ORYA Oak Ridge Youth Association
	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$30.00	09/26/2024	by ORYA Oak Ridge Youth Association
	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$90.00	10/01/2024	by ORYA Oak Ridge Youth Association
	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$30.00	10/31/2024	by ORYA Oak Ridge Youth Association
	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$30.00	11/04/2024	by ORYA Oak Ridge Youth Association
	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$180.00	11/04/2024	by ORYA Oak Ridge Youth Association
	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$180.00	11/07/2024	by ORYA Oak Ridge Youth Association
820271	ORYA F4: Baseball 7-15 Games		\$3,225.00	\$2,940.00	\$285.00
	09/03/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$2,940.00	07/30/2024	by ORYA Oak Ridge Youth Association
820272	ORYA F4: 11-15 Baseball game		\$135.00	\$135.00	\$0.00
	09/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$135.00	07/31/2024	by ORYA Oak Ridge Youth Association
820273	ORYA F4: 6U Tee ball games		\$100.00	\$100.00	\$0.00
	09/14/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$100.00	07/31/2024	by ORYA Oak Ridge Youth Association

820274	ORYA F4: 7-15 Baseball practice	\$540.00	\$540.00	\$0.00
	08/17/2024 - 11/02/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$800.00	07/31/2024 by ORYA Oak Ridge Youth Association
	08/17/2024 - 11/02/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$20.00	08/16/2024 by ORYA Oak Ridge Youth Association
	08/17/2024 - 11/02/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$20.00	08/16/2024 by ORYA Oak Ridge Youth Association
	08/17/2024 - 11/02/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$140.00	09/11/2024 by ORYA Oak Ridge Youth Association
	08/17/2024 - 11/02/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$80.00	10/01/2024 by ORYA Oak Ridge Youth Association

820275	ORYA F4: 8-15 Baseball practice	\$460.00	\$460.00	\$0.00
	08/18/2024 - 11/03/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$600.00	07/31/2024 by ORYA Oak Ridge Youth Association
	08/18/2024 - 11/03/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$140.00	09/11/2024 by ORYA Oak Ridge Youth Association

820300	ORYA F1: Soccer 15-17	\$342.50	\$45.00	\$297.50
	08/22/2024 - 11/07/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$45.00	08/12/2024 by ORYA Oak Ridge Youth Association

820309	ORYA F1: Football 5-8	\$25.00	\$25.00	\$0.00
	08/23/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$25.00	08/19/2024 by ORYA Oak Ridge Youth Association

820313	ORYA S1C: ORYA Cheer	\$32.00	\$15.00	\$17.00
	08/25/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$15.00	08/23/2024 by ORYA Oak Ridge Youth Association

820321	game	\$0.00	\$0.00	\$0.00	
820321	practice	\$0.00	\$0.00	\$0.00	
820323	ORYA F3: Softball 8-18 Practice	\$30.00	\$30.00	\$0.00	
	09/02/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$30.00	08/28/2024	by ORYA Oak Ridge Youth Association
820324	ORYA F4: Baseball 7-15 Practice	\$50.00	\$50.00	\$0.00	
	09/02/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$50.00	08/28/2024	by ORYA Oak Ridge Youth Association
820337	ORYA: August - Lights	\$918.75	\$918.75	\$0.00	
	08/31/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$125.00	09/05/2024	by ORYA Oak Ridge Youth Association
	08/31/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$793.75	10/01/2024	by ORYA Oak Ridge Youth Association
820338	ORYA F1: Soccer U10 Game	\$20.00	\$0.00	\$20.00	
820372	ORYA LIGHTS: 09/24	\$1,714.65	\$694.00	\$1,020.65	
	09/30/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$84.00	10/01/2024	by ORYA Oak Ridge Youth Association
	09/30/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$610.00	11/08/2024	by ORYA Oak Ridge Youth Association
820390	TOR F1: ORYA Soccer U10	\$40.00	\$40.00	\$0.00	
	10/25/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$40.00	10/25/2024	by ORYA Oak Ridge Youth Association

820397	ORYA F2: U12	\$0.00	\$0.00	\$0.00	
	for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$20.00	10/21/2024	by ORYA Oak Ridge Youth Association
	for Oak, Ridge, Youth, Association, ORYA	Account Credit Issued	-\$20.00	11/14/2024	by ORYA Oak Ridge Youth Association
820400	ORYA F4: 10U	\$60.00	\$60.00	\$0.00	
	10/25/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$60.00	10/22/2024	by ORYA Oak Ridge Youth Association
820402	ORYA F2: Futbol Factory	\$20.00	\$20.00	\$0.00	
	11/01/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$20.00	10/24/2024	by ORYA Oak Ridge Youth Association
820404	ORYA F2: 10-11	\$27.50	\$20.00	\$7.50	
	11/12/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$20.00	10/24/2024	by ORYA Oak Ridge Youth Association
820406	ORYA F1: Football 5-8	\$25.00	\$25.00	\$0.00	
	11/01/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$25.00	10/28/2024	by ORYA Oak Ridge Youth Association
820410	ORYA F2: Soccer U10	\$20.00	\$20.00	\$0.00	
	11/09/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$20.00	11/04/2024	by ORYA Oak Ridge Youth Association
820411	ORYA: October - lights	\$3,226.80	\$0.00	\$3,226.80	
820414	ORYA F1: Soccer 14-16	\$20.00	\$0.00	\$20.00	

820416	ORYA F1: Soccer U12	\$25.00	\$0.00	\$25.00
820424	ORYA: November - Lights	\$1,340.25	\$95.00	\$1,245.25
	11/30/2024 for Oak, Ridge, Youth, Association, ORYA	Account Credit Used	\$95.00	12/05/2024 by ORYA Oak Ridge Youth Association
820425	ORYA 2024 Non-Resident Surcharge	\$12,000.00	\$0.00	\$12,000.00
		Total Cost	Total Paid	Total Balance
		\$34,012.20	\$15,000.00	\$19,012.20



Oak Ridge Parks & Recreation

8315 Linville Road, Oak Ridge, NC 27310 • P: (336) 644-7009
 info@oakridgenc.com • <http://oakridgenc.myrec.com>
 Invoice: 820425 • Date: 12/09/2024 • Invoice Total: \$12,000.00

ORYA / Oak Ridge Youth Association (ORYA Oak Ridge Youth Association)
 PO BOX 374
 OAK RIDGE, NC 27310
 (336) 252-4772 • fields@orya.org

Item	Cost	Adjust	Tax	Paid	Balance
ORYA	\$12,000.00	\$0.00	\$0.00	\$0.00	\$12,000.00
Permit #: 1333 for ORYA Oak Ridge Youth Association This invoice reflects the non-resident surcharge for both spring and fall ORYA sports in 2024. Payment must be accompanied by ORYA spring and fall rosters as supporting documentation.					
Dates	Times		Location		
Monday, December 09, 2024	09:00 AM - 10:00 AM		ORYA		
Total Days: 1	Total Hours: 1:00				
Rental Fee: \$12,000.00 Flat	Fee: \$12,000.00				

Subtotal	Adjustments	Tax	Total Cost	Total Paid	Total Balance
\$12,000.00	\$0.00	\$0.00	\$12,000.00	\$0.00	\$12,000.00

Created on 12/9/2024 3:23:26 PM by Genevieve Geib

Per our previous communications, ORYA currently does not have sufficient funds to pay current outstanding invoices from the Town of Oak Ridge (TOR). ORYA is conducting an internal review and assessment of our financial situation and what lead us to this situation but our initial findings are:

1. Explosive Growth in FY22-FY24 caused an increase in operating expenses while Registrations, Donations, and Sponsorships did not keep pace.
 - a. Additional space was needed at ORTP while using the legacy stipend model amount, which incurred significant overages
2. Budgets are too optimistic.
3. Insufficient expense tracking.

How we are planning to address moving forward:

1. Reaccessing sport budgets to ensure all overhead is included and adjusting goals for registration and sponsorship.
2. Requesting increase to stipend based on projection model and to meet the growth that has happened at ORYA.
3. Regular check-ins for MyRec balance and working with TOR on possible safeguards.
4. Cleaner expense tracking for all sports.

Per each outstanding Invoice we are proposing the following:

- Non Resident Fee Invoice
 - Due to 2024 usage agreement passing after spring registration was completed we are requesting the \$8 per registration be applied to the Spring (Total \$4,488) and then a lump sum \$6,000 be applied to fall. We are also proposing payment plan to be issued as follows:
 - Initial Payment - \$2,688
 - Installment Payment for end of Jan, Feb, and March - \$2,600
- Fall Usage Overage Invoice
 - Based on review we have discovered there were no internal or external review points to keep track of outstanding usage balance. In previous years a monthly spreadsheet was sent to ORYA and our existing leadership was accustomed to this process. Previously leadership did not have access to MyRec or the outstanding balance. In keeping with our position of ORYA providing supplemental services and programming to TOR without cost, and requesting TOR provide field and space for that programming, we are requesting:
 - Forgiveness of this invoice be considered

Water Workshop

June 27, 2024

Why municipal water?

- What was the problem? What were we trying to solve?
- Need for reliable, predictable, and clean water source.
 - Unreliability- groundwater contained in fissures in bedrock. Unknown supply and unpredictable flows based on geology.
 - Contamination
 - Individual wells not required to be tested, homeowners often do not know what's in their water. Uranium, radioactives, minerals etc.
 - Leaking underground storage tanks
 - Landfill
 - Fire protection
 - State mandates- 1 of 8 statutory essential services

Brief summary of past water efforts

- Early efforts
 - 2001- Winston-Salem/Forsyth County
 - 2003- Madison/Rockingham County
 - 2005- Aqua North Carolina
- 2009-2011- Feasibility study for regional system including Summerfield and Stokesdale
- 2017-2018- Timmons Regional Water Feasibility Study
- 2019- Work begins on community well system model
- 2023- Planning for municipal water system with purchased water

- Hand out- Water timeline

Two paths toward implementation

- Community well systems
- Winston-Salem/Forsyth County Utilities

INSERT PICTURE

INSERT PICTURE

Community Well System

- Provide description of system
- “Reverse” development of municipal system- construction of neighborhood water lines prior to large distribution mains.
- Vetting process included
 - 1. Financial analysis (next slide)
 - 2. Development of ordinances and policies
 - 3. Consultation with experts
 - 4. Public input- open house, multiple public meetings

Handouts- 2019 Mayor’s Message, Ordinances, WSMP, Water Rules, Envirolink contract

Community Well System

- Financial Analysis- embed model?

Community Well System

Advantages

- Interim step toward municipal water system
- Systems constructed by developer, conveyed to Town at no cost
- Enables immediate hookup of multiple customers when municipal water passes by
- Minimal cost to Town to connect to municipal system

Challenges

- Large developments in excess of 30 lots less likely moving forward
- Revenues in individual systems under 30 units will not exceed expenses

Municipal Water System

- Description and steps taken
- Interlocal agreement for water purchase
- Design/construction of elevated tank
- Design/construction of distribution main
- Future plans- Town Core loop

Municipal Water System

Financial Model

Municipal Water System

- Advantages

- Operating cost/customer much lower than well system
- Less routine maintenance, less testing
- State and federal sources of funding and low-interest loans may be available
- Need to replace/provide water to aging community well systems

- Challenges

- Infrastructure expensive to construct
- Can only require connections for new development
- Can we require connection at point of sale?

Enterprise Fund

- Structure, purpose, how it functions, kept separate from General Fund.
- Rate structure set by Town Council. Can be adjusted as needed.

Village Woods

- Built to municipal standards, already operating, cost \$1 to own
- Get cost of pipe to run to connection point